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# NEWS

FOR IMMEDIATE RELEASE

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## Precision Laboratories Hires Dan McCoy as District Sales Manager

**WAUKEGAN, IL** (July 23, 2009) – Precision Laboratories announced the addition of **Dan McCoy** to its Turf and Ornamental Sales Team. McCoy will assume the role of district manager for the states of Florida, Alabama, Mississippi, Louisiana, Tennessee, San Juan and Puerto Rico.

“Dan brings a solid turf background to Precision Laboratories,” said Don Spier, vice president of the Turf and Ornamental business unit for Precision Laboratories. “His previous positions as a golf course superintendent and also in fertilizer sales will be an asset to Precision. We’re confident that Dan’s experience in fertility, pesticide, irrigation and cultural practices will bring value to our customers and help them *get more with less.*”

McCoy was formerly a golf course superintendent at Woodfield Country Club and Ballenises Country Club in Palm Beach County, Florida. Dan has more than 15 years of experience in the golf industry and also has over 10 years of experience in sales. Previous sales included positions at Scott’s, where he developed fertilizer and pesticide programs and Lesco, Inc., where he was responsible for professional turfgrass products. McCoy is also a former member of the GCSAA class A division.

McCoy will be responsible for professional turf sales and customer relationship management. He will promote Precision’s “Best of Class” products that maximize resource management, saving customers water, time, money and labor including Uptake Technology, Precision’s new foliar nutrition line. Want to get in touch with Dan? Follow him on Twitter! [www.twitter.com/Precision\\_McCoy](http://www.twitter.com/Precision_McCoy)

### About Precision Laboratories

Precision Laboratories is a leading provider of specialized chemistries applied to plants, seeds, soil and water to maximize resource and biological performance potential while stewarding the environment. For more information on the company’s products and its value-added distributors, call 800-323-6280 or visit [www.precisionlab.com](http://www.precisionlab.com).