



NEWS

Jim Reiss
Vice President
847-596-3001

FOR IMMEDIATE RELEASE

Precision Expands Focus to Commercial Seed

Waukegan, IL, August 18, 2004 – Jim Reiss, Vice President Ag Business, Precision Laboratories, Inc., today announced the expansion of company's strategic focus into the commercial seed business. As part of the announcement, Reiss named six staff members to service commercial seed accounts east of the Rocky Mountains.

Jay Brooks (OH), Scott Danner (IA), Gary Gastineau (IN), Steven Massey (WI), Verlyn Ramse (SD) and Brett Spykerman (IA) will join Don Bland, the business unit manager for seed treatment, to distribute Precision's seed coating technologies as well as Syngenta's complete line of insecticides and fungicides for the commercial seed market.

"This is a natural progression for Precision," said Reiss. "For over forty years, we have been a manufacturer and marketer of specialty chemicals for the agricultural industry. In 2000, we decided to bring this expertise into the commercial seed market with the introduction of Guardian® Seed Coatings, our line of proprietary seed coating polymers and colorants."

"More recently we introduced Launcher™ and Launcher™ IS, a soybean inoculant system and have been granted a territory expansion for distributing Syngenta seed treatment products," continued Reiss. "As a result, Precision is now able to provide a comprehensive line of products for commercial seed customers."

The expanded seed sales team will live in their respective districts and will report to Sean Lynch, sales manager, based out of Precision's headquarters in Waukegan, Illinois.

Precision Laboratories, Inc. is a manufacturer and marketer of best-of-class adjuvants, application enhancement technologies and seed protection systems that include fungicides, colorants, coatings and inoculants.

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