



1429 S. Shields Drive
Waukegan, IL 60085
Phone: (847) 596-3001
Fax: (847) 596-3017
www.precisionlab.com

NEWS

FOR IMMEDIATE RELEASE

Contact:

Don Spier
VP, Turf and Ornamental
(847) 596-3001 ext. #234

Strong Growth Prompts Personnel Addition at Precision Labs for Western U.S.

WAUKEGAN, IL (October 28, 2008) – Precision Laboratories, Inc. announced the addition of **Larry Conkings** to its Turf and Ornamental Sales Team. Conkings will assume the role of district manager for the south western and western United States.

“Larry brings a diverse background, solid experience and a successful track record to Precision,” said Don Spier, vice president of the turf and horticulture business for Precision Laboratories. “He is an excellent communicator and builds strong relationships by identifying his customers’ needs and finding solutions for them.”

Conkings will be responsible for professional turf sales and customer relationship management. Larry will promote Precision’s “Best of Class” products that maximize resource management, saving customers money, water, labor and time.

Conkings holds a Master’s Degree of Public Administration from California State University – Long Beach. Larry has more than seventeen years of experience in management and business development, including positions at American Golf Corporation, Turf Star Inc. and Valley Crest Tree Company.

About Precision Laboratories, Inc.

Precision Laboratories is a leading provider of specialized chemistries applied to plants, seeds, soil and water to maximize resource and biological performance potential while stewarding the environment. For more information on the company’s products and its value-added dealers and distributors, call 800-323-6280 or visit www.precisionlab.com.

###